

REAL ESTATE LICENSE CERTIFICATE

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One of the most complex and important financial events is the purchase or sale of a home or investment property. As a result, people usually seek the help of real estate brokers and sales agents when buying or selling real estate. The Real Estate Certificate at Rhodes State is the first step toward this exciting and fulfilling career field. The Real Estate Certificate is comprised of the course work required by the State of Ohio that students will need prior to sitting for the Ohio Real Estate Salesperson Licensure Examination. Students will obtain an education in classes that emphasize knowledge regarding the general theory of real estate, real estate laws, real estate finance, and real estate appraisal that prospective real estate professionals must be familiar with.

Program Learning Outcomes

Upon completion, the student will be able to:

1. Demonstrate a working knowledge of Ohio laws related to real estate sales.
2. Demonstrate understanding of real estate negotiation complexities and legalities of both a seller and a buyer.
3. Apply appraisal techniques to residential real estate.

Technical Standards

See here for details.

Code	Title	Hours
RST 1020	Real Estate Practice & Appraisal	4
RST 1120	Real Estate Law & Finance	4
Total Hours		8